



Client is a listed company in marketing services group providing extensive project management of Brand communication via three dimensional presentations. We build and install Brand presentations worldwide that involve purpose designed structures, delivering - Retail and Commercial Interiors, Exhibition Stands, Event Structures, Museum & Visitor Centre Interiors, Themed Interiors (restaurants, dealerships, franchised outlets and airport lounges), Hotel and Conference Venue Interiors and purpose made display/pos units.

**Current Requires:**

**Head (Business Development)**

**Responsibilities:**

- Formulate and implement sales strategies
- Drive business development activities
- Achieve sales and orders targets
- Prepare forecasts, budgets and verify quotes
- Lead a sales team
- Develop marketing plans

**Job Requirements:**

- Diploma or Degree in Business/Sales/Marketing
- More than five years of relevant sales experience
- Good interpersonal communication
- Good presentation skills
- Focus on results, with ability to take initiatives
- Strong leadership management

**Remuneration:**

- Base salary
- Transport allowance
- Commission

**Salary** : SGD\$7K (Inclusive of transport allowance)

**Working Area:** Bukit Batok Crescent

Interested candidates are invited to submit your latest updated resume stating your availability of employment, current, achievements and expected salary to Mr. Adrian Collin Png @ [adrian@collincrawford.com](mailto:adrian@collincrawford.com).