



Client is a high technology product currently looking for suitable candidate for the position of:

ENTERPRISE BUSINESS MANAGER , CORPORATE (GLOBAL MNC)

Responsibilities:

- Business Development & Sales of product and solutions to enterprise market
- Manage business funnel and develop strategic sales plan to win
- Develop and maintain executive level relationships with key accounts
- Expand key accounts business opportunities
- Respond to queries on proposals
- Develop and maintain relationships with customers/prospects to expand business opportunities
- Liaise closely with Product, Pre-Sales and Pricing to formulate Solutions to customers and prospects

Requirements:

- Bachelor degree holder in Business/Marketing/Technology or any studies equivalent
- 2 to 6 years experiences
- Good communication and interpersonal skills

Salary max is \$4800 Basic + Comms.

Interested candidates are invited to submit your latest updated resume stating your availability of employment, current, achievements and expected salary to Adrian Collin Png at: adrian@collincrawford.com