



The largest electrical distributor in the U.S. and in the world, we lead the industry in delivering on customer needs and building competitive advantages for our customers.

Electrical Distribution combines productivity tools, large local inventories and dedicated product and applications specialists to get customers the electrical supplies they need, when and where they need them. We offer more than 250,000 products from 200+ manufacturers worldwide. Our electrical distribution business includes the Parts Super Center (PSC), which helps customers with renewal parts and other OEMs industrial equipment. PSC also offers complete aftermarket parts management expertise, systems and outsourcing for OEMs.

Outdoor Sales Engineers (Singapore)

Responsibilities:

- * Sell electrical products directly to Oil & Gas, Marine Offshore, EPC, OEM/Manufacturing and other industrial sectors
- * Develop sales strategies and penetrate strategic accounts
- * Provide technical sales support and consultation to clients for the sale of electrical products in order to develop business opportunities and expand customer relationships
- * Close sales contracts and meet forecasted sales goals
- * Cultivate effective long-term relationships at all levels of the customers' organization

Requirements:

- * **Bachelor's Degree** or formal qualification (**Diploma/Certification**) in **Electrical Engineering** and/or a Postgraduate **Diploma in Electrical Engineering or Marketing**
- * Electrical product knowledge with a strong commercial background
- * **Minimum 3 - 5 years of sales experience with Electrical Distribution company of industrial products**
- * We are willing to consider fresh graduates but must have EEE education.

Individual must have the attitude and drive. Note the salary will be lesser if fresh graduates.

Salary (base) : S\$3000 - 3200 (negotiable)