



The largest electrical distributor in the U.S. and in the world, we lead the industry in delivering on customer needs and building competitive advantages for our customers.

Electrical Distribution combines productivity tools, large local inventories and dedicated product and applications specialists to get customers the electrical supplies they need, when and where they need them. We offer more than 250,000 products from 200+ manufacturers worldwide. Our electrical distribution business includes the Parts Super Center (PSC), which helps customers with renewal parts and other OEMs industrial equipment. PSC also offers complete aftermarket parts management expertise, systems and outsourcing for OEMs.

Sales and Application Manager

Responsibilities:

- Provide technical engineering expertise
- Conduct feasibility study and project proposal
- Prepare technical specifications
- Prepare material take-off and cost estimation
- Prepare technical & commercial proposals
- Interfacing with vendors and clients
- Developing and reviewing electrical and instrumentation concepts and design
- Development in the Oil and Gas Offshore/ Onshore/ Marine projects/Industrial and Commercial markets

Requirements:

- Candidate must possess at least a **Bachelor's Degree / Diploma in Engineering Electrical/Electronic/Instrumentation**) or equivalent.
- Self-motivated, patient, goal oriented and capable of working independently
- Good interpersonal and communications skills
- Good analytical skills
- Incumbent must possess at least **4 to 6 years of working experience in sales or design, engineering and procurement of automation & control system** in an **Electrical Distribution company**.
- Detailed knowledge of PLC and DCS systems, SCADA, networking and automation management systems.

Salary (base) : S\$4500 - 5500 (negotiable)