



**Client is a value-add service organization serving the Energy, Transportation, Aerospace, Industrial, and Technology vertical segments with hardware & fasteners; machined, fabricated, electric components & systems; process control & valve components & systems; and other direct production materials through kitting, inventory management programs, and direct purchase solutions.**

## **Sourcing Engineer – Fasteners (Bangalore)**

### **Job Description:**

The sourcing position will drive supplier development, manage all RFQ activities in support of global operations, lead supplier development efforts for the business, provide support for supplier management by interacting with suppliers on new part pricing, quality, and OTD expectations

### **Responsibilities:**

- Identify and access new suppliers, new products, new technologies and other sourcing opportunities throughout Asia
- Drive productivity opportunities with current supply base to deliver deflation target
- Support electronic quoting and bidding process with Asia supply base; price and contract negotiation
- Sourcing project management
- Supplier evaluation and management
- Identify and develop new suppliers to support cost, delivery or quality of product.
- Drive consistency and ensure compliance to all customer projects
- Provide strategic sourcing management and leadership for all commercial development projects
- Through strategic planning and tactical execution, create and develop the highest value global supply chains for Gexpro Services
- Identify and execute supply chain process improvement projects focused on cash flow improvement and inventory dollar reduction
- Drive long term agreements with strategic suppliers in line with customer agreements
- Act as a change agent to drive a value added supply chain mindset throughout the organizational culture
- Act as the owner for all aspects of the Asia supply chain
- Review & interpret customer requirements and RFQs/BOMs
- Take proactive action with Suppliers that demonstrate unfavourable performance trends
- Work to establish methods of evaluating existing suppliers, and approve potential suppliers
- Work with suppliers, internal customers, other Supplier Quality resources,



and business leadership as needed to meet goals and communicate performance

- Establish capacity plans for supply base to minimize, eliminate escaping defects and identify internal/external improvements

**Minimum Requirements:**

- BS Technical degree or equivalent experience
- 5+ years experience in Manufacturing and Sourcing or related experience managing suppliers
- Manufacturing Process experience
- Demonstrated ability to work independently, but strong Teamwork Skills
- Supplier management experience
- Familiar with interpretation of engineering drawings / specifications, and manufacturing process evaluation
- Familiar with process control tools- Strong communication skills
- Strong PC skills (MS office suite)
- Fluent English & Chinese speaking & writing skills
- Willingness and ability to travel (>50%) within Asia, including Hong Kong, Taiwan, Korea, and China as needed.
- Proven track record of the highest integrity level (reference check required)

**Desired Requirements:**

- Supply Chain Management experience
- ISO system experience
- Sourcing Experience
- Working Knowledge of and application of UL/CE/CSA/IEC/ASTN/ANSI and other relevant Global Regulatory Codes

Rupee 5 to 8 LPA (CTC)

**Interested candidates are invited to submit your latest updated resume stating your availability of employment, current, achievements and expected salary to Adrian Collin Png at: [adrian@collincrawford.com](mailto:adrian@collincrawford.com)**

BDM (Chennai)  
Rupee 9 to 10 Lakhs LPA (CTC)

**Operations & Supply**